## ONTARIO LIBRARY ASSOCIATION

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## SUPER CONFERENCE EXPO 2015

January 29 – January 30, 2015 Metro Toronto Convention Centre

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# THINK IT! DO IT!

Super Conference Expo 2015 – thank you for considering this event in your 2015 Marketing Plans.

#### Dear colleagues,

We're very excited to announce that the 2015 conference will undergo a few changes – the most important being that the conference will officially start earlier on the Wednesday and the Saturday will be used primarily as a post-conference option.

The changes and challenges facing our industry continue to force us to make best use of people, of resources, of partnerships and every other part of our operations. More than ever the challenges are focussing libraries on being the best they can be for their stakeholders. OLA Super Conference remains the one constant in more than 4,600 annual attendees who choose to get their batteries recharged with new ideas, outstanding speakers, industry leading networking opportunities and the largest library marketplace offered each year in this country.

On behalf of the Ontario Library Association Board of Directors and the entire membership – 5,000 strong – of the Association we are pleased to invite you to Super Conference 2015. Here is the Exhibitor's Prospectus for the 2015 OLA Super Conference, the 115th edition. Super Conference is known for the ambitions and the opportunities that it affords the library community. It takes risks and delivers unparalleled networking and professional development opportunities for those who work in and around libraries. Once again Super Conference will be held at the Metro Toronto Convention Centre. And once again, in these uncertain times, it will take risks for the betterment of the library community.

Making the decision to attend OLA, or any event for that matter, can be a difficult one with many factors in play. OLA works very hard to have a very compelling story that will easily justify the decision. The more than 4,600 who attended in 2014 are the first and most compelling reason – these are your customers, and the decision-makers who are leading their institutions. The fact that delegates attend from almost every province and from the biggest school boards, public libraries, and academic institutions assures you that they are the right people. Here are some other reasons:

- OLA keeps registration rates among the lowest on the continent to ensure big numbers and to ensure that OLA is seen as a learning organization first and foremost.
- Over 90% of those who attend Super Conference are identified as either purchasers or those that influence purchasers.
- *Tradeshow Week* continues to report that overwhelmingly trade-shows and exhibitions continue to be the best vehicles to invest to reach key audiences, particularly those that are considered the most important by the industry. There is no question OLA has this reputation.
- Exhibiting remains one of the least expensive methods to see existing customers and to meet new ones. OLA has worked hard to keep the price as low as they can.
- OLA works with dozens of companies to help them maximize their time at OLA whether it is user group meetings, sponsorship of OLA events, product launches in the booth, or facilitating a session for the delegates involving company personnel. OLA wants your participation and is prepared to work with you to make it a meaningful experience.

We do know that Ontario's libraries remain among the very best funded on the continent and have the most committed and professional staff too. These factors mean that innovation and program development will continue while the world around is going through uncertainty. OLA is developing new programs and offering new services to members and the broader community. Just like our members do for their communities and their users. The Super Conference remains the "centre point" of the Canadian library scene where the influential gather to set the tone for library service and innovation in this country.

Please review the attached information which provides you with the information required to make the commitment to exhibit at Canada's largest and most important library conference.

OLA is again working with people familiar to you on the delivery of the Super EXPO. Jefferson Gilbert and Jennifer Marriott of Gap. Point. Reach. Inc. [non-profit leadership] have been appointed OLA's official representatives and will be your primary contact for all things EXPO, Advertising, and Sponsorship. The GPR Team can be reached at info@gappointreach.com.

Sincerely,

A. Beroke Kilet

Anita Brooks Kirkland OLA President 2014

# THE MOST SIGNIFICANT LIBRARY CONFERENCE IN CANADA



## Trade Shows are the Most Cost-Effective way for you to Market

Bar none "the trade show" remains the most cost effective way to meet face-to-face with current and future customers. Even if your firm only sees 15 existing customers during the two days and meet and convert five more, where else would you be able to have 20 meetings in just two days – especially with customers who are spread around this vast province.

### This is the Premier Forum for the Industry in this Country

Super Conference is a meeting place for leaders, a place to learn, a place to network and the ultimate venue for the exchange of ideas that relate to and affect the library and information profession. Super Conference attracted more than 4,900 attendees in 2014. They came to Toronto to get the most for their education dollar.

### The Top Decision-Makers and Decision-Influencers Will be There to See You

OLA prides itself on being able to attract the largest library and information audience in the country. We attract the CEOs that attend national and international conferences, but OLA also attracts the people who sit on the selection committees, the implementation task force, the technology sub-committees, and the management team. These are the real decision-makers and decision-influencers. Increasingly OLA is attracting key decision-makers from across the country who recognize the quality of conference and the value it offers as a professional development alternative.

### OLA is the Largest Information Event of its Kind in Canada

Super Conference is the biggest, that's been mentioned. Super Conference is the oldest event of its kind in Canada. Super Conference is recognized as the source of the best and the latest the industry has to offer. It is beneficial for delegates, because it is during a "quieter" time in most types of institutions and the program is so enticing that practitioners cannot afford not to attend. OLA believes that the EXPO is an integral part of the education process. It is an extension of what is taught in the workshops and at plenaries. We hope you agree.

For over 115 years the Ontario Library Association has been a leading force in the profession. OLA aims to be proactive in its leadership and stewardship of libraries in this province, as a result we are unique in that the OLA draws members from all types of libraries and from all parts of the province. The Association has grown to more than 5,000 members because it provides meaningful benefits to our members.

The Ontario Library Association's annual Super Conference is equally as important. It is Canada's largest library and information conference. Here are some of the pertinent statistics if you have not attended an OLA event in the past, or as a reminder for those who will be returning in 2015:

- Over 4,600 delegates in 2014
- Over 250 workshop sessions and events
- Over 500 expert speakers from within the library field and from outside the field
- Over 150 author signings
- More than 400 delegates from outside the province
- Over 200 public libraries represented
- More than 100 academic libraries represented
- Over 40 school boards represented, plus independent schools
- Over five hours of non-conflicting exhibit time. The OLA dedicates this time to EXPO visits only.
- Reasonable hours (Thursday 9:00 AM to 5:00 PM and Friday 9:00 AM to 3:00 PM) to maximize effort and avoid fatigue and slow periods
- 230 booths in the EXPO and 200 companies represented and almost 750 booth personnel
- Among the lowest registration fees for delegates on the continent – one of the reasons they keep coming back.
   Consider these registration prices:

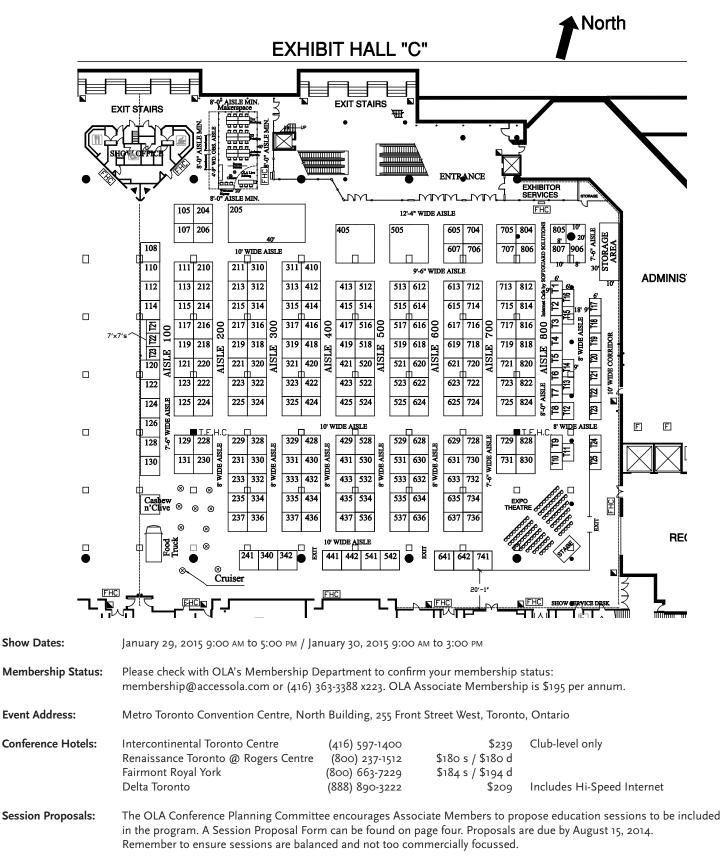
OLA Super Conference 2014	Member \$360
CLA Conference 2014	Member \$550

The OLA Conference is planned by professionals who work in the Ontario market. Each year following the conference more than 30 practitioners come together to plan the next year's event. The committee draws on the needs and experience of their colleagues, fellow association leaders and others. The goal is to put together a continuing education program that has broad appeal to the Association Membership. Year in and year out the changes that are made are reflective of the changing face of the Ontario library community.

Since 1996 the Super Conference has been held at the Metro Toronto Convention Centre. The venue provides a professional and familiar place for delegates and Members to gather, to network, to re-educate themselves, to keep current on the latest industry trends and to conduct purchasing research and in some cases their actual ordering.

**NEW Show Hours in 2015:** on Thursday the EXPO will open at 9:00 AM and close at 5:00 PM, the hours on Friday are 9:00 AM to 3:00 PM. Conference Structure

# 2015 FLOOR PLAN - SUBJECT TO CHANGE



Firms wanting to hold interest group meetings or client parties or product demonstrations may do so with the assistance, and promotion if wanted, of the OLA. Contact OLA with details (numbers; timing; type of event) and OLA will do what they can to ensure space is available at a Conference facility. There is a \$100 charge for space when OLA can assist.

# ASSOCIATE MEMBER SESSION PROPOSAL

OLA extends the right to Associate Members to propose educational sessions. This allows the Associate Members to intertwine themselves with the practicing members and to share experiences and expertise in a formal session setting. These are not intended as commercial sessions, but rather as a general, informative, balanced presentation on a particular topic in which your firm might have a specialization.

The conference committee evaluates proposals, and if they accept the proposal they will assign a convenor to work with your company and speakers. It is expected that the sponsoring company will cover all costs related to the speakers. OLA will provide stock audiovisual equipment in the manner it does for all sessions at Super Conference. The session will be jointly supported by OLA and your firm.

## Proposed Session Content

Suggested title for the proposed 75-minute session

Job Title

Name

Name

Job Title

## Benefits

This is the source of the session description for promotion. Please use descriptive benefit-oriented statements.

## Audience

Who will this session appeal to?

Content of the proposed session

What educational gap will this session fill for members?

Which type of library?  $\Box$  Public  $\Box$  School  $\Box$  Academic  $\Box$  Special

What type of session is this?

□ Specialized/Advanced □ Visionary ideas and issues

Have you spoken to a divisional conference co-ordinator to arrange co-sponsorship?

□ Yes □ No If yes, who? \_ if no, OLA will try to find one

## PLEASE RETURN NO LATER THAN AUGUST 15 Email the form to info@gappointreach.com FAX (866) 211-2999

OLA Super Conference EXPO 2015

## Company Information

FAX

Proposed Speakers

Name of Key Contact for Organizing Session

Company Name

Phone

Email

# EXPO STAGE APPLICATION

In 2015 the OLA is making a limited number of spaces available on the EXPO Stage in the EXPO Hall. These 25-minute timeslots are designed for companies to do presentations, launch new products or whatever marketing and sales presentation you wish. The cost for a 25-minute slot will be \$275 plus HST. Space will be assigned on a first-come, first-served basis. The EXPO Stage is equipped with the following:

- Internet
- Small-scale sound system
- Podium and stage
- Screen and data projector
- Approximately 40 chairs

The Product Spotlight will be promoted by OLA in the Official Super Conference program, the website, on-site, and on signs in the EXPO area.

## Timeslots - Thursday

In order (first, second, third) please choose your preferred time.

	1	2	3
11:00 AM — 11:25 AM			
11:30 ам — 11:55 ам			
12:00 NOON -12:25 PM			
1:00 рм — 1:25 рм			
1:30 рм — 1:55 рм			
2:00 PM - 2:25 PM			
2:30 рм — 2:55 рм			
3:00 рм – 3:25 рм			
3:30 рм — 3:55 рм			
<b>4:00</b> рм – <b>4:25</b> рм			
4:30 pm — 4:55 pm			

## Timeslots - Friday

In order (first, second, third) please choose your preferred time.

10:30 AM −10:55 AM □ □ □

### 11:00 AM -11:25 AM 🛛 🖓

## Payment Information

Subtotal
13% HST #10779 8159
Total
Cheque payable to Ontario Library Association VISA MASTERCARD Expiry / Name on Card

## Company Information

Name of Key Contact for Organizing Session

Company Name

Phone

Email

## Proposed Speaker

FAX

Name

Job Title

### Proposed Session Content

Title for the presentation

Short description of the presentation (for promotional purposes)

The title and blurb will be used in the registration program released in October and posted online. Changes can be made for the final program by contacting info@gappointreach.com at any time.



# PROGRAM ADVERTISING RATES

ADS:	Pre-Conference Registration Program Only Circulation: 12,000	<b>On-Site</b> <b>Program Only</b> Circulation: 4,500	Discounted Rate for Both Pre-Conference Registration and On-Site Program	Dates & Specifications
Black & White (no b	leeds)			<ul> <li>Trim size: 8¾ W × 10⅛ H</li> <li>Printing: Offset</li> </ul>
Full Page 7″ W × 10″ H	\$1,000	\$1,250	\$1,950	Line Screens: Black & white and four colour: 133
½ Page 7″ W × 5″ H	\$600	\$750	\$1,150	Fonts: Type 1 Adobe, must be outlined Colour: CMYK
¼ Page 3½″ W × 5″ H	\$350	\$400	\$600	<ul> <li>Deadlines: (no extensions)</li> <li>Pre-Conference Registration Program</li> <li>Reservations September 12, 2014</li> </ul>
Four Colour				Materials October 1, 2014
Full Page 8 <sup>5</sup> ⁄8″ W × 11½″ H (bleed)	\$1,400	\$1,600	\$2,600	<ul> <li>Mails early November 2014</li> <li>On-Site Program</li> <li>Reservations</li> <li>December 13, 2014</li> <li>Materials</li> <li>January 7, 2015</li> </ul>
2-Page Spread 17¼″ W × 11⅛″ H (bleed across gutter)	\$2,100	\$2,800	\$4,200	Distributed at Super Conference Payment: All rates are net; no cash or agency discount allowed. We will invoice advertisers/exhibitors shortly
½ Page 7″ W × 5″ H (no bleed)	\$750	\$950	\$1,400	<ul> <li>after the publication issue date.</li> <li>Rates are quoted in Canadian dollars.</li> </ul>
¼ Page 3¼″ W × 5″ H (no bleed)	\$500	\$550	\$950	OLA cannot be held responsible for reproduction problems that occur as a result of incorrectly prepared files.
COVERS:	Pre-Conference Registration Program Only Circulation: 12,000	<b>On-Site</b> <b>Program Only</b> Circulation: 4,500		
Four Colour			=	
Inside Front Cover 85⁄8″ W × 111⁄8″ H (bleed)	n/a	\$2,000	-	
Inside Back Cover 85⁄8″ W × 111⁄8″ H (bleed)	n/a	\$2,000	Full Page	1/2 Page 1/4 Page
Outside Back Cover 85⁄8″ W × 111⁄8″ H (bleed)	Sold	\$2,400	_	

# Preparing & Submitting Ad Materials

Options for submitting materials:

Email: a press-ready PDF to info@gappointreach.com. All fonts and high-resolution images must be embedded.

Upload: press-ready PDF to OLA's FTP site. For instructions Email info@gappointreach.com.

Name all files with advertiser's name and publication name.

Reserve your space today using the Placement order form.

a :. ontario library association

# PLACEMENT ORDER

## Company Information

## Deadlines

**Both Pre-Conference** 

Company Name			<b>Pre-Conference Registration</b> Reservations: September 12		rials: October 1
Contact Name	Title		<b>On-Site Program</b> Reservations: December 13	Mater	ials: January 7
Address					
City	Province/State	Postal/Zip Code			
Phone	FAX				
Email					
Technical Contact (about A	Artwork) Email		Full Page 7	2 Page	1/4 Page

PO number (if any): \_\_\_\_\_

### ADS:

	onference			<b>D</b>		
Registratio	n Program Only		On-Site gram Only	•	on and On-Site ogram	Total
	\$1,000		\$1,250		\$1,950	
	\$600		\$750		\$1,150	
	\$350		\$400		\$600	
	\$1,400		\$1,600		\$2,600	
	\$2,100		\$2,800		\$4,200	
	\$750		\$950		\$1,400	
	\$500		\$550		\$950	
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COVERS:	Pre-Conference				
	Registration Program	On-Si	te Program		Total
Four Colour					
Inside Front Cover	n/a		\$2,000		
Inside Back Cover	n/a		\$2,000		
Outside Back Cover	Sold		\$2,400		
				Subtotal	
				13% HST #10779 8159	
				Total	
Placement is subject to co	nfirmation by OLA.		1		
□ Cheque payable to Onta □ VISA □ MAS	ario Library Association		<b>Email</b> the form	n to info@gappointreach.com	
Expiry / Name on	Card			ola :. ontario librar	y associatior

# CONFERENCE BAGS

Looking to make a big splash at Su over 4,000 - receives a Conference program, badgeholder, and Pasport sponsorship activity.

## Company I

Company Name

Contact Name

Address

City

Phone

Email

Technical Contact (about Artwork)

Your

PO number (if any) \_

nake a big splash at Super Conference? Every delegate – - receives a Conference Bag which contains their on-site	Top Left		\$895	
dgeholder, and Pasport to Prizes. This is a high-profile	Top Right		\$895	
activity.	Centre		\$1,800	
-	Bottom Left		\$895	
Company Information	Bottom Right		\$895	
			Subto	otal
ne		13%	HST #10779 8	3159
				otal
e Title	Placement is subject	to confirmation	on by OLA.	
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Province/State Postal/Zip Code				
FAX	Expiry / N	ame on Card_		
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OLA Super Conference EXPO 2015

Your

Logo Here! Logo Here!

# PRICING STRUCTURE, KEY DATES, & DETAILS

## 2015 Pricing Model

	Before October 5	After October 5
Single Booth – 100 sq. ft.	\$2,285	\$2,485
Double Booth – 200 sq. ft.	\$3,995	\$4,195
Triple Booth – 300 sq. ft.	\$4,995	\$5,195
Quadruple Booth – 400 sq. ft.	\$5,895	\$6,195
More than 400 sq. ft. (not includi	ng aisle) \$13	3.50 per sq. ft.
Corner surcharge	\$215 pe	r open corner
Non-member surcharge	\$225	\$265
Small Firm Space – minimum 35		\$745*
NFP/Charity Space – minimum 3	5 sq. ft. \$695*	\$745*
All prices are subject to a	3% HST (HST #10	9779 8159)

\* includes carpet for booth

#### U.S. Exchange

OLA will accept cheques in U.S. dollars based on 1 CDN = .55 US. With so much currency uncertainty at the time of writing. If conditions change by more than 5% OLA will re-consider. Credit card payments usually provide the prevailing exchange rate.

#### Payment Schedule

A \$850 deposit per 100 square feet is required within three weeks of requesting space. Full payment is due no later than December 15, 2014. This will be enforced for the 2015 EXPO as a result of the sellouts in recent years.

#### What is Provided For Your EXPO Space Fee

- Burgundy and black draped booth 8' back, 3' side rail
- Uncarpeted floor space in booth/space
- 24-hour security
- Unlimited VIP Pass access to invite clients. These must be completed electronically to be free. Paper copies and on-site registrations are subject to EXPO Only Fees.
- Aisle carpeting black  $(7\frac{1}{2})$  wide)
- Listing in EXPO Guide, companion website, plus five product categories in the Buyer's Guide
- $13\frac{1}{2}$  total exhibit hours; 5 hours unopposed.
- Inclusion in the year-round AccessOLA "Library Buyer's Guide" including a link to your corporate website
- Up to four\* full-conference passes for bona fide booth/company personnel. No practicing librarians, teacher-librarians, workers or trustees. Additional badges are available for staff at a cost of \$15 per badge. \* Based on size of space rental.
- Use of a booth sitting service

### Small Firm and Not-for-Profit/Charity Groups

**Small Firms:** space in this area is restricted to those companies with annual revenues below \$30,000 gross for their business dealings with the Ontario library community.

**Not-for-Profit:** The OLA annually receives requests form dozens of organizations wishing space in the EXPO. Rather than making decisions on the suitability of each the OLA has decided on an NFP rate.

The OLA will guarantee space no smaller than 35 square feet. The space is bare except for the carpeting. Tables are not included. OLA reserves the right to limit the number of these spaces available.

## Important Dates & Times

### Move In

5:00 PM to 8:00 PM Tuesday, January 27 This early access is available to companies with 300 or more square feet of space. Wednesday, January 28 8:00 AM to 8:00 PM Thursday, January 29 6:00 AM to 9:00 AM Show Hours Thursday, January 29 9:00 AM to 5:00 PM Friday, January 30 9:00 AM to 3:00 PM Tear Down Friday, January 30 3:00 PM to 10:00 PM

Times are subject to change. Watch final conference program and Official Exhibitors Kit available online for official times.

### Space Selection/Allocation

In an effort to provide all member companies with an equal opportunity at EXPO space, the OLA is continuing its space allocation policy. This is particularly important since the show was completely sold out in 2011, 2013 and 2014 by the end of December. Member companies that occupied space in 2014 have first right of refusal to the same space in 2015. Some exceptions apply.

- OLA Associate Members request due by August 31. Companies will be notified of their space within 15 days of the end of the preferred period.
- The remaining groups are eligible to book or will be assigned their space after September 7.
- Associate Members who missed the deadlines.
- Non-member companies who exhibited in 2014.
- General sales the OLA has a library suppliers' database of companies who have expressed an interest in receiving EXPO materials.

The OLA reserves the right to make the final determination on all booth allocations. Members have the right to "upgrade" their 2014 space to that of a non-member provided they apply before the August 31 deadline. This is on a first request basis.



# GENERAL EXPORULES & REGULATIONS

SHOW MANAGEMENT – The Ontario Library Association (OLA) and its authorized representatives are hereinafter referred to as "Show Management." PAYMENTS & REFUNDS - Full payment for booth space must be made no later than December 13, 2014. Show Management reserves the right to refuse a company entry who has not paid in full by this date. A deposit of a minimum of \$850 per 100 square feet is due no later than three weeks after the form is submitted. The OLA will hold booth space for up to three weeks while a company arranges for a deposit cheque. After three weeks the OLA may release the space for reallocation if another firm requests that specific space. OLA is not responsible for notifying a company that is beyond the three week period or fails to pay in full by December 13, 2014. All applications submitted after December 13 must include payment IN FULL for the space rental charges.

Cancellations made prior to September 15 will receive a refund of payments made, less a 25% cancellation fee. After September 13 and before December 1 the company will forfeit the entire amount of the deposit. After December 1 there are no refunds for space.

In case the EXPO shall not be held for any reason whatsoever, then and there upon the rental and lease of space to the exhibitor shall end. In such case the limit claim for damage and/or compensation by the exhibitor shall be the return of the amount already paid for space for this specific event.

SPACE RENTAL - The application for exhibit space, when signed by the exhibiting firm and/or deposit cheque cashed, or credit card processed, by Show Management, shall constitute a valid contract between the parties. In submitting the space contract the firm acknowledges their financial responsibility whether they choose to withdraw or cancel their space. **USE OF SPACE RESTRICTIONS** – The space contracted for is to be used solely by the exhibitor whose name appears on the application, as agreed to by both parties, and only products and/or services of the exhibitor may be exhibited. Any promotion of other products or services is strictly prohibited. No exhibit will be permitted which interferes with the exhibits of other exhibitors or obstructs the visibility of other exhibits. Exhibits must be confined to the exact space allocated, and where an exhibitor's display is built beyond limitations set forth in this contract and explained in detail in the Official Exhibitor's Kit, Show Management reserves the right to correct such violations by having the exhibitor alter, remove or rearrange any or all of the display so that it will comply with the regulations or, if the exhibitor is not available, to make such corrections at the exhibitor's expense. Show Management reserves the right to restrict exhibits which, because of noise, operation of equipment, creation of safety hazards or any other reason, become objectionable or otherwise distract from neighbouring exhibits. No representation of the exhibitor, his products or services may be carried on in the aisles, corridors, feature areas, or other designated common areas of the Convention Centre.

No exhibit shall assign, sublet, or share the space allocated with another business or firm unless approval has been obtained in writing from Show Management.

#### INSTALLATION, EXHIBIT HOURS, &

DISMANTALLING – Dates and hours for installation, exhibiting, and dismantling will be specified by Show Management. Goods being delivered directly to the exposition must be received by a representative of the exhibiting firm or their designate. Exhibits shall be staffed at all times when the EXPO is officially open. No exhibitor will be able to commence dismantling any portion of the exhibit whatsoever, to commence packing crates or cartons or to abandon his display prior to the official closing. Failure to comply with 10 the regulation will result in the exhibitor being barred from future shows and events sponsored by Show Management. All exhibits must be removed by 10:00 PM on January 31, 2015, and all storage and handling charges for failure to remove exhibit material by that time shall be the responsibility of the exhibitor. Show Management reserves the right, through its official carrier, to remove any exhibit not removed by the conclusion of the exhibition and charge the expense to the exhibitor.

FIRE REGULATIONS – All exhibitors must comply with local fire regulations. Only fireproof material may be used in displays and wiring must conform to CSA or UL specifications. All exits and aisles must be kept clear at all times. The exhibitor assumes full responsibility for ensuring that exhibits meet these standards. Show Management is obligated to install two fire hose cabinets for the duration of the EXPO. The location of the cabinets are on the floor plan. Show Management reserves the right to change their location depending upon directives from the Fire Marshall.

**ELECTRICAL SAFETY CODE REQUIREMENTS** – All exhibitors must comply with the Electrical Safety Code Requirements in place at the time of the event. The exhibitor assumes full responsibility for ensuring that exhibits meet these standards.

DAMAGE TO PROPERTY – Exhibitors are liable for all damage caused by them or their representatives or contractors to the exhibit facility, booth equipment, or to other exhibitors' property and shall indemnify the facility management, Show Management and/ or Official Service Contractor against, and hold them harmless from any complaints, suits, or liabilities resulting from negligence of the exhibitor in connection with the exhibitor's use of exhibit space. Full regulations for property care are in the Official Exhibitor's Kit, available online by November 1. CARE OF THE BUILDING - Painting, nailing, or drilling of floors, walls, ceilings, or any part of the building is not permitted. Exhibitors laying any floor covering must use an adhesive that will not damage the floor. No signs or other articles are to be fastened to the ceiling, walls, pipes, or electrical features. SECURITY - Show Management will employ a professional guard service for the duration of the exhibition and will take reasonable precautions to safeguard exhibitors' property. However, Show Management assumes no liability for loss or damage, howsoever caused, of goods, exhibits or other materials owned, rented or leased by the exhibitor. FOOD AND/OR BEVERAGES - The preparation and/ or serving of food or beverages of any kind without

the written permission of Show Management and/or the facility is prohibited. Exhibitors wishing to serve samples must complete a request form that can be obtained from Show Management. This is submitted to the facility for permission.

**OFFICIAL EXHBITORS KIT** – For the 2015 EXPO the Exhibitor Kit will be available online. The Exhibitor's Kit describes the type and arrangement of exhibit space and the standard equipment provided by Show Management. In the Kit are all the necessary forms for Show contractors and other rules and regulations. All booth space and activity must be arranged in accordance with those outlined in the Kit. If in the sole opinion of Show Management, any exhibit fails to conform to the Exhibitor's Kit guidelines, or the provisions set forth herein, such exhibit will be prohibited from at any time during the exposition.

OLA will send a link for online access to the Exhibitor's Kit to each company registered with a deposit made by November 1. However, if a link has not been received by December 1 it is the responsibility of the company to contact OLA.

EXPO-ONLY BADGES – Show Management provides OLA Super Conference EXPO 2015 an unlimited number of free passes to paying exhibiting firms. These passes are to distribute to key customers, etc. that might not be attending the conference. They cannot be used for booth personnel or staff of exhibiting or partner companies. In order to qualify to give your customers the passes all payments must be up-to-date. OLA will not print badges if firms have an outstanding balance on January 21, 2015. There is no fee for EXPO-ONLY PASSES provided they are completed online. Paper/FAX requests will be processed at a fee of \$5 per pass – billed to the exhibiting company and payable before the conference opens.

LIABILITY & INSURANCE - Neither Show Management nor any of its officers, directors, employees, or agents, nor the owners, employees or representatives of the exhibit facility will be responsible for any injury or damage that may occur to the exhibitor or the exhibitor's employees or property from any cause whatsoever prior, during or subsequent to the period covered by the exhibit contract. The exhibitor, on signing this contract, expressly releases the foregoing parties, individuals and firms from, and agrees to indemnify same against, any and all claims for such loss, damage or injury. Exhibitors are advised to carry insurance on their exhibits and its contents; however, this will be taken at their own expense. AUTHOR/SPECIAL GUEST BADGES - The OLA does not charge exhibiting firms for Author or Special Guest badges provided we are notified at least 10 days before the EXPO opens. There is a form in the Exhibitor Kit. ENTRY TO THE SHOW - Show Management reserves the right to deny admission to any visitor, exhibitor, or exhibitor's employee. Show Management reserves the right to final determination of all space assignments in the best interest of the exposition.

LABOUR - Exhibitor must observe all contracts in effect between Show Management, service contractors, Convention Centre, and labour organizations involved. MEMBERSHIP STATUS - Rates paid for exhibit space are based on the membership status of the company at the time of the actual display. It is the exhibiting company's responsibility to either pay non-member rates or to have a current Associate Membership in the Ontario Library Association at the time of the event. Show Management reserves the right to withhold a firm's ability to set-up if their membership status changes between time of payment and the event. DISCOUNT POLICY - The OLA does not discount at the end of the sales period. OLA reserves the right to move firms who have purchased smaller spaces into larger spaces.

**SMALL FIRM/NFP** – The OLA reserves the right to limit the number of booths/tables in any category. The OLA does not assign space to this category until the sales period ends in January. Space allocation in this category is on a random basis.

SELLING AT THE EXPO - The OLA strongly supports and encourages vendors to sell on the floor of the Super Conference EXPO. Show Management encourages exhibitors to inform them of any special deals they plan to offer and they will be promoted in the on-site EXPO Directory at no additional expense. **OTHER REGULATIONS** – Any and all other matters not specifically covered by the preceding General Rules and Regulations shall be subject solely to the decision of Show Management. The Show Management shall have full power to interpret, amend and enforce these rules and regulations provided, and amendments, when made, are brought to the notice of exhibitors. Each Exhibitor, for themselves, and their employees, agrees to abide by the foregoing Rules and Regulations and by any Amendments or additions thereto in conformance with the preceding sentence. SPACE SELECTION/ALLOCATION - The policy is clearly articulated on Space Allocation & Contract form.

# EXPO SPACE APPLICATION & CONTRACT

## Company Information

Please read all parts and General Rules and Regulations before signing below. Information from this application will be used for the Directory Listing and in the Buyer's Guide.

Company Name (exactly as it should appear, please avoid short forms, all-caps)

Directory & Buyer's Guide

Page two of this contract is how the Directory is compiled. Remember that your booth fee includes many of the features of the Directory and Buyer's Guide. Please take advantage of these features.

## Payment Information

	Price for Preferred Booth – see attached price sheet
Name of Contact (booth contact)	Corner Premium – \$215 per open corner Number of open corners
Address	Non-Member Premium – \$225 (After October 5 – \$265)
City Province/State Postal/Zip Code Phone FAX	Extra basic listing in Directory – \$30 each (Each booth has one listing automatically, complete additional copies of page 2 as necessary) Number of extra Directory Listings
Website	Extra Buyer's Guide Listings – \$7.50 each (Five listings are free, make your selection on page 2) Number of extra Buyer's Guide Listings
Alphabetize our company under the letter:	Logo – \$30 as eps or tiff file (Email to info@gappointreach.com by December 15) Number of Logos
Booth Selection	50 Word Description – \$30 (Email to info@gappointreach.com by December 15) Number of Descriptions
See attached page for pricing and other details. Size of booth for Super Conference 2015	Combo: 50 Word Description and Logo – \$50 (Email to info@gappointreach.com by December 15) Number of Combos
□ Single □ Double □ Triple □ Quad □ Other □ Small firm space □ Not-for-Profit/Charity Space	HST #10779 8159
Preferred Booth Selections – Please list in order	HST #10//9 8159 HST 13%
Preferred Booth Selections – Please list in order	Membership \$195 🗆 Renewal 🗆 New
	Total
If you wish the same booth as in the past, and you are an OLA Associate Member, please do not write other booth numbers unless you want to upgrade.	Please indicate whether the full amount or a deposit should be charged to your card. In the absence of a selection the full amount will be charged.
Companies you would like to be near*	Full Amount     Deposit Only
	Cheque payable to Ontario Library Association VISA MASTERCARD
Companies you would NOT like to be near*	Expiry / Name on Card
	Important - Please Read
	I have read and agree to abide by the rules and regulations.
* OLA takes this information into consideration when it is assigning new booths, but precedence goes to Members who have long standing locations.	This is page one of the application. Please complete page two.
	Ontario Library Association 2 Toronto Street, 3rd Floor, Toronto, Ontario M5C 2B6 FAX: (866) 211-2999 Email: info@gappointreach.com

# EXPO SPACE APPLICATION & CONTRACT

## Official Directory Listing

 $\Box$  Same as on page 1

□ Additions/corrections below

Company Name (exactly as it should appear, please avoid short forms, all-caps)

Name of Contact (for delegates interested in purchasing, not the booth contact)

Address

City

Province/State Postal/Zip Code

Phone

Website

Email

#### Do you require more than one basic listing?

\$30 each

Photocopy this form and complete one for each listing required. If more than one firm is represented in a booth and you want them listed - this is necessary.

FAX

#### Company Logo or Description \$30 each or \$50 both

The logo will be a minimum of  $1'' \times 1''$  eps or tiff files are ideal. The description should be no longer than 50 words. These should be sent by email to info@gappointreach.com.

### **Buyer's Guide Listings**

Each firm is entitled to choose FIVE product categories as part of your basic booth registration. Extra categories may be purchased for \$7.50 each. Please mark the product categories that are the most appropriate for your firm. The OLA reserves the right to add additional categories based upon the "other" that are submitted. If you choose to purchase additional listings, make additional product category selections also.

### ASSOCIATE MEMBER SPACE APPLICATIONS

### Due August 31 to reclaim 2014 space

Early bird space discount until October 5. No Exceptions.

# Email the form to info@gappointreach.com

### **Ontario Library Association**

2 Toronto Street, 3rd Floor, Toronto, Ontario M5C 2B6 FAX: (866) 211-2999 Email: info@gappointreach.com

#### **BOOKS, PERIODICALS,** & DOCUMENTS

Aboriginal Alternative Art & Culture Biography Business Canadian Publisher Children's Books Cook Books Directories Dual-Language Materials Early-Literacy Stations Ebooks Educational 🗌 Ejournals English as a Second Language Fiction Foreign Language French Books (all topics) French Language Materials General Books Government Documents Graphic Novels Graphic Novels (French) Health Information History & Heritage Journals & Periodicals Large Print Books Library Science/Services Literacy Resources Literature & Criticism Medical Mind/Body/Spirit Music/Music Reference ☐ Mystery □ Native Resources □ Natural History/ Environment OLA Reading Program Online Reference Online Resources Online Services Paperbacks Pharmaceutical Picture Books Print Braille for Children Professional Literature Scholarly Science Social Issues Social Science Specialized Books & Magazines Struggling Readers Teacher-Librarian Resources Teen Fiction & Poetry Travel Books University Press 🗌 Young Adult Books Other AUDIOVISUAL High-Value Asset Tracking **EOUIPMENT & MATERIALS** Audio Books Audio Books (French)

Audio Books (Spanish) Audiovisual Equipment Audiovisual Materials Digital Libraries 🗌 Disk Repair Document Camera

DVD Ereaders Interactive Projectors Language Learning 🗌 Multimedia 🗌 Music Online Resources Projectors Smart Boards Streaming Video Other AUTOMATION Bar Code Scanners Bar Code Systems Bar Codes Booking Software Cataloguing Collection Development

Computer & Peripheral Equipment Computer Software Cost-Recovery Card System 🗌 Database Discovery Service Electronic Document Deliverv Electronic Imaging Systems 🗌 E-lending Federated Searching Information Technology Integrated Library Systems Internet/Intranet Library Automated System Library Portals Materials Handling Micrographic Equipment Online Search Services Patron Self-Checkout Units Staff Scheduling Web-based Library Administration Web-based Library Automation Other EQUIPMENT, **FURNITURE, & SUPPLIES** Accessible Tables Archival Products Bags Book Trucks

Bookmarks

Circulation

Clothing

Disk Repair

🗌 Furniture

☐ Labels

Children's Furniture

Circulation Desk

Computer Software

Information Technology

iPad Distribution

Library & Archives

Microfilm Scanners

Lounge Tables &

Casegoods

Integrated Library System

Mobile Storage OPAC Portable Puppet Theatre Posters Promotional Products Reusable Enviro Products Seating Security Systems □ Shelving Sortation Storage Systems

### Other.

SERVICES Academic Institution Accessibility Animal Control AODA Compliance Associations Automatic Release Plans Bed Bug Dogs Bibliographic Services 🗌 Bilingual Book Clubs Book Distributor Book Fairs Book Leasing Plans Book Processing Book/Print Wholesalers Cataloguing Services Consultants Content Curation Conversion Services Copyright Licensing Credit Card Payments Data Management 🗌 Data Mining Database Conversions Digital Distributor Discovery Service Disk Repair E-content ☐ Education Educational Resources Information Management Interlibrary Loan International Issues Library & Archives Library Automated Systems Library Education Literacy Marketing Analytics Material Dispensing Media Digitization Mobile Applications Moving Companies Online Database Online Resources Online Ordering System Pest Control Preservation Professional Development Reading Promotion Reference Services Resource Sharing Security Self-Service Technologies □ Special Needs Subscription Services Technical Services Training & Development Video Wholesalers

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Other

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