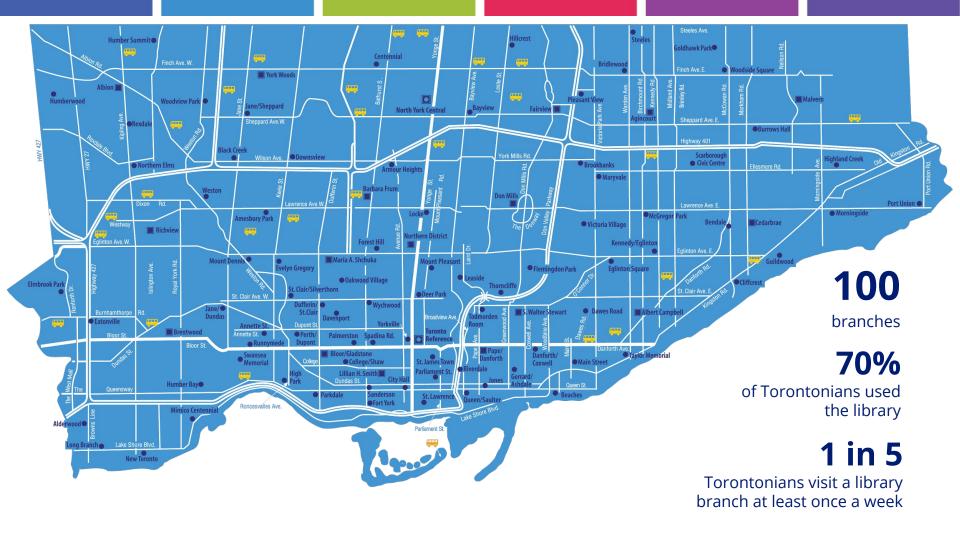
## Improve Your Social Media Engagement

Process, Teams, and Success Stories from TPL

Mabel Ho | Michelle Leung | Melanie Boatswain-Watson | Bill Vrantsidis





## Biggest & busiest



**3.2 million** wifi sessions**6.7 million** computer uses



**18 million** visits to library branches









**26% increase** in the use of ebooks

Why social?

To be where our customers are, and provide them with an exceptional customer service experience at every point of need.

#### Part of a broad multi-channel engagement and service strategy

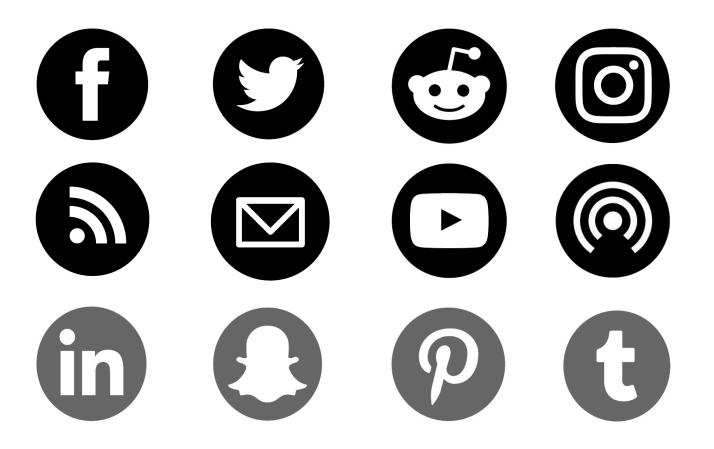
Promotion & Outreach

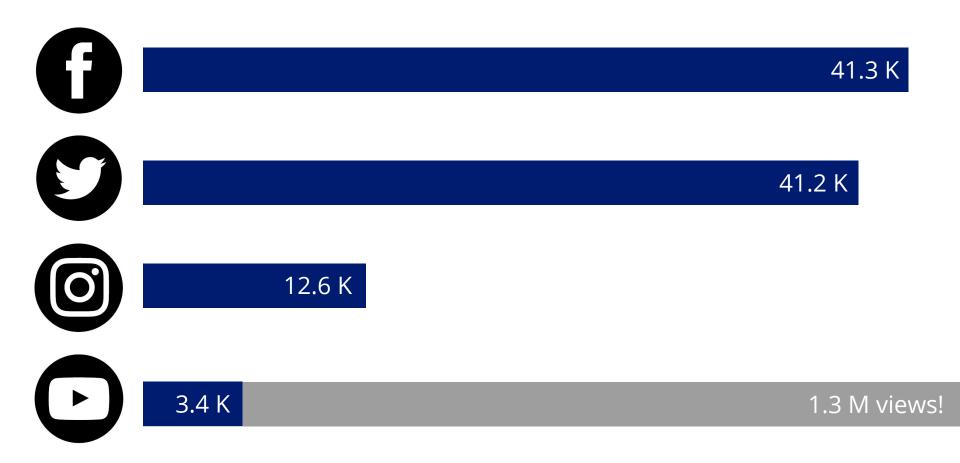
Information & Service Delivery

**Customer Experience** 

Media and Public Relations

Accessibility





#### Branch & service accounts



#### Library branches

| @TPLFortYork (FB)       | @   |
|-------------------------|-----|
| @TPLBloorGladstone (FB) | @   |
| @TPLScarbCentre (FB)    | @   |
| @TPLParkdale            | Тс  |
| @TPLRiverdale           | N   |
| @TPLWeston              | Fle |
| @TPLJonesLibrary (FB)   | Ge  |
| @TPLWychwood            | Vi  |

@TPLAlbion @TPLNDistrict

@TPLForestHill

Toronto Reference Library (FB) North York Central Library (FB) Flemingdon Park Branch (FB, IG) Gerrard/Ashdale Branch (FB) Victoria Village Branch (FB)



#### Services

@TPLTeens (FB)@TPLBookBuzzTPLpopuplearning (IG)...



Staff @vbowlestpl (City Librarian) Other staff

•••

How we got here

#### Four phases of social media adoption

Test Adoption Little integration with the rest of the organization

Focused Adoption Certain key functions begin to use social media to support individual objectives; part of integrated marketing communications strategy

Operational Adoption Use of social media becomes normalized

Operational Integration Social media incorporated into the entire organization

Social Media ROI (Blanchard, 2011)

### Our progress

Operational Integration 2018 onwards

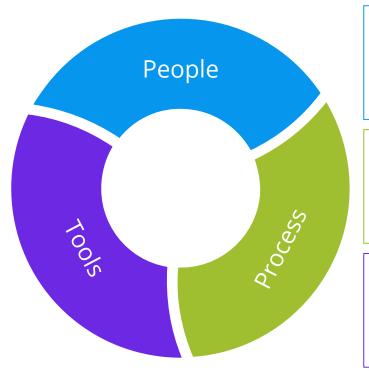
#### Operational Adoption 2015-2017

Focused Adoption 2012-2014

Test Adoption 2008-2011

# **Operationalizing social**

### Components



#### **Defined Governance Structure**

Communications, Programming & Customer Engagement Dept Answerline Service Dept Branch and Service Teams

#### Social Media Policy & Terms of Use

Request for new accounts Mandatory staff training Editorial oversight & planning meetings (+ email address)

#### **Editorial Guidelines & Best Practices** Editorial calendar Social Media Management Dashboard Analytics tools

Content planning meetings

Weekly, 30 mins Includes social media team and other staff as required

Content review Top posts, trends, insights and suggestions for improvement

Content plan Topics and key dates (internal and externals), channels, responsibilities, metrics

Opportunities Discuss new developments and opportunities, improvements to workflows

## System-wide involvement in social

| Branch Operations & Customer<br>Experience | Collection &<br>Membership Services | Communications, Programming &<br>Customer Engagement | Digital Services &<br>Emerging<br>Technologies |
|--|-------------------------------------|--|--|
| Customer service online                    | Customer support                    | Customer support                                     | Customer support                               |
| Social media monitoring                    | Bloggers for various                | Editorial oversight & content planning               | TPL website                                    |
| Branch social media accounts               | subject blogs                       | Social media monitoring and mgmt                     | Digital analytics                              |
| Bloggers for various subject blogs         |                                     | Digital analytics                                    | Bloggers for various                           |
|  |                                     | Digital media creation                               | subject blogs                                  |

| Human Resources  | Planning, Policy &<br>Performance<br>Management | Service Development & Innovation   | Finance          | TPL Foundation      |
|------------------|---|------------------------------------|------------------|---------------------|
| Recruitment on   | Statistics collection                           | Bloggers for various subject blogs | Customer support | Support, integrated |
| LinkedIn         | and reporting                                   | Service social media accounts      |                  | with TPL's social   |
| Online Policy    | Online Policy                                   | Readers' Advisory                  |                  | media efforts       |
| Customer support | Customer Support                                | Customer support                   |                  | Customer support    |

## Content & marketing strategy

- Planned content

### Content ideas

#### **Proactive, evergreen content**

- Services (especially hidden gems)
- Interesting collections
- Special spaces, branch profiles
- Customer spotlight
- Staff spotlight
- Start a conversation (be ready to reply!)
- Storytelling, feel good stories
- Holiday closures
- User-generated (ask permission & give credit)



## Editorial calendar

| Google                     | Search Calendar  |                                  |                              | ~ Q                         |                              |                               | III O 🚺                     |
|----------------------------|--|----------------------------------|------------------------------|-----------------------------|------------------------------|-------------------------------|-----------------------------|
| Calendar                   | Today < >  | October 2017                     |                              | Day Week                    | Month 4 Days Age             | Use new Calendar              | More 👻 💭 👻                  |
| CREATE V                   | Sun  | Mon                              | Tue                          | Wed                         | Thu                          | Fri                           | Sat                         |
| Construction of the second | 1 Oct  | 2                                | 3                            | 4                           | 5                            | 6                             | 7                           |
| October 2017 <>            | Culture Days - Various Branc   | Cliffcrest Branch's Birthday     | 7p An Evening with Toronto B | Governor General's Literary | What's On at the Library En  | Photo Friday (Facebook/Twi    | MAP Family Saturdays        |
| SMTWTFS                    | Library Month re: Ottawa Pub   | lic Library's #LibraryMoments Ca | ampaign                      |                             |                              |                               |                             |
| 24 25 26 27 28 29 30       |  | 2017 Scotiabank Giller Prize     |                              | Governor General's Literary | World Teacher Day            |                               |                             |
| 1 2 3 4 5 6 7              |  | +3 more                          |                              | +2 more                     | 6:30p Corruption. Greed. Sec |                               |                             |
| 8 9 10 11 12 13 14         |  |                                  |                              |                             |                              |                               | 2.88                        |
| 15 16 17 18 19 20 21       |  | 9                                | 10                           | 11                          | 12                           | 13                            | 14                          |
| 22 23 24 25 26 27 28       | 27 28 Library Month re: Ottawa Public Library's #LibraryMoments Campaign |                                  |                              |                             |                              |                               |                             |
| <b>29 30 31</b> 1 2 3 4    |  | Library Closed                   |                              | TPL Stories                 | 7p 2017 Toronto Book Awards  | Malvern's Birthday (1982)     | Agincourt Branch's Birthday |
|                            |  | Thanksgiving                     |                              |                             |                              | Photo Friday (Facebook/Twi    | MAP Family Saturdays        |
| My calendars 💌             |  | Sherlock in Advertising (Ma      |                              |                             |                              | 7p Indigenous Writers' Gather | St. James Town Branch's Bi  |
| TPL Initiatives (progr     | 15   | 16                               | 17                           | 18                          | 19                           | 20                            | 21                          |
| @tpl                       | Library Month re: Ottawa Public Library's #LibraryMoments Campaign       |                                  |                              |                             |                              |                               |                             |
| 200 201                    | Ontario Public Library Week (  | OLA)                             |                              |                             |                              |                               |                             |
| Birthdays                  | Hurricane Hazel (1954)   | Survey Week                      |                              | 111                         |                              |                               | $\rightarrow$               |
| City/Industry Initiative   |  | +3 more                          | +7 more                      | +4 more                     | +3 more                      | +2 more                       | +2 more                     |
| Reminders                  | 22   | 23                               | 24                           | 25                          | 26                           | 27                            | 28                          |
| Scheduled Blog Posts       | Library Month re: Ottawa Pul   | blic Library's #LibraryMoments C | ampaign                      |                             |                              |                               |                             |
|                            | Survey Week  | Albion Branch's Birthday (19     | 1p Dead. DeadAnd Dead. (e    | Toronto Stock Exchange Fo   | AGO Relocated to Dundas :    | History of Reference Librari  | Armour Heights Branch's Bi  |
| Scheduled Social Me        | International Festival of Authors (IFOA) - Harbourfront Centre           |                                  |                              |                             |                              |                               |                             |
| Snapchat                   | +4 more  | +3 more                          |                              | +4 more                     | +3 more                      | +2 more                       | +2 more                     |













#### **TPL Stories**



Toronto Public Library Published by Mabel Ho [?] Page Liked - January 25 - @

Meet Dianne...

(Carlos

"I have come to realize over the years that working in a library has ultimately been the perfect job for me. I used to be a Page at Mimico Branch from 1962-1967 when all the towns were on their own (before the 1999 amalgation of the former library systems). I had always wanted to be a teacher, so that is what I dutifully went and did. While I was a Page. I questioned whether or not teaching was what I really wanted. I should have listened to myself because I only lasted a year teaching. I applied to work for Toronto Public Library (TPL); got hired right away, and have never looked back.

"It has been the perfect match for my personality. I've been able to play with kids, tell stories and have fun for 49 years. To counterbalance that, and to satisfy my Gemini personality, I was able to do very in-depth reference work when I was at Runnymede Branch – a great challenge and one which I really enjoyed. I do most of the children's programming at Alderwood Branch, and here there is the time to really plan the programs well, so they end up being a blast, and the response from the kids is amazing. I receive an uncountable number of hugs.

"Libraries are not the "hear a pin drop" places that they used to be. You can eat in them, talk in them, and have a lot of fun in them.

"I met many of my lifetime friends through TPL either because they were patrons or staff members. I scored two husbands out of TPL. So, generally speaking, I have to say that it has been one of the most satisfying and rewarding experiences of my life." — at  $\bigcirc$  Toronto Public Library - Alderwood Branch



Jane Bear "I scored two husbands out of TPL" Yaaaaasss girl yaaaasss. I love it. Haha.

Like · Reply · Message · 🙆 18 · January 25 at 9:26am

1 Reply



Alexander Barattin It's shameful that Toronto's library system is so chronically underfunded librarians like Diane make up the building blocks of a community!

I would have loved to go into library sciences but with all the cuts it didn't seem possible; my friends who... See More

Like · Reply · Message · O 2 · January 25 at 11:35am · Edited



Pam Mountain Well said Dianne. I had the privilege of working with Dianne and saw what magic she performed on a daily basis - and still does. Toronto public library has been blessed to have Dianne as its' public face in every branch she's worked in.

Like · Reply · Message · O 1 · January 26 at 9:00am



lana Georgieva Dianne would reassure me that she was just a phone call away if I needed her when I was working Sundays at Runnymede still learning and nervous, and she was in another Sunday branch. Such vibrant, generous, funny, tireless colleague and always great children's programmer. Bravo Dianne, so many people recognize and remember you

Like · Reply · Message · January 25 at 10:01pm

#### **TPL** Stories



CINE ANY

**Toronto Public Library** Published by Mabel Ho [?] Page Liked - August 9 - 🚷

Meet Alice...

"Alice has been visiting the library regularly since she was 6 weeks old," says mom, Bonnie. "We first went to Baby Time at Elmbrook Park and Eatonville, and Alice loved the songs and stories from a very young age. Alice comes from a long line of book lovers, and it came as no surprise when she quickly took to reading with her family. Even her first word was 'book'! Now at two years old, Alice would choose a book over any other activity, and is always very excited to visit the library and explore new stories. She has been enjoying the TD Summer Reading Program and loves to roll the dice and collect her stickers! We are always welcomed warmly at our branch, and I know the library will always be an important part of Alice's childhood." ---at O Marie Curtis Park.

Sag Photo 📝 Edit

r Like □ Comment 🖒 Share

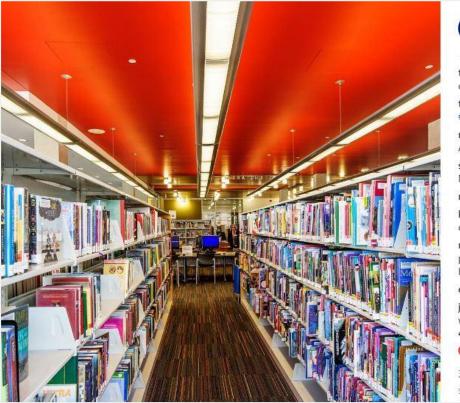


#### Instagram posts





#### Instagram posts



TORARY

torontolibrary • Following Maria A. Shchuka Public Library

torontolibrary What are you reading these days?

torontolibrary #AmReading #LibraryLove #TorontoLibrary #EglintonWest

m.khorram.sh Symphony of the dead. Abbas maroufi

sumaiya89 This is such an awesome image! Need to borrow a new book to read.

melanie.bw @sumaiya89 no filters needed!

kidsbookstoronto The Best Team Money can Buy! A story about the LA Dodgers...

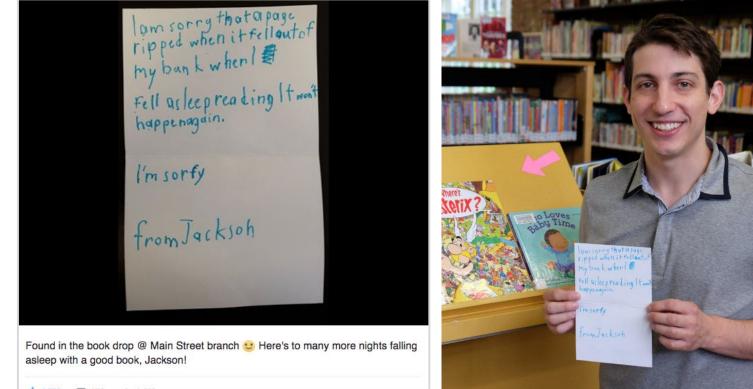
rpobeirne My new home branch! Love the photo. Am reading A Brief History of Seven Killings.

draios30 First Comes Love, by Emily Gifffin.

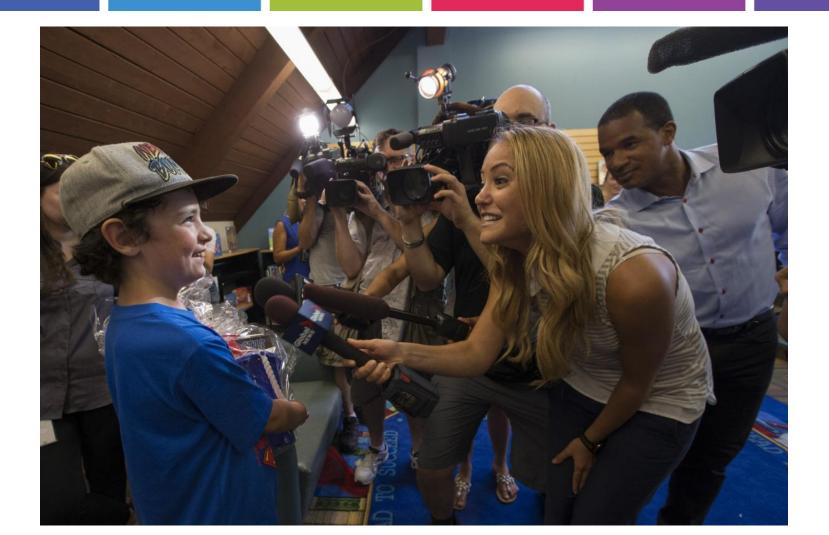
jenn\_jean I'm rereading some favourites, waiting for a book to be on the library's eBooks catalogue

313 likes

#### Instagram posts



📫 4.7K 🔎 178 🏕 1.3K



## Book spine poetry

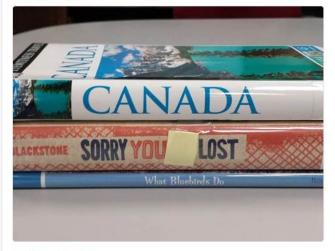


KCMO Public Library

|    |    |    | 3 |   |  |
|----|----|----|---|---|--|
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|    |    | i. |   | , |  |

V

Some #bookspinepoetry for our friends @BlueJays & @torontolibrary #TaketheCrown #GoRoyals #ALCS



7:53 PM - 20 Oct 2015





TorontoPublicLibrary @torontolibrary

Following

 $\sim$ 

Well played @KCLibrary but we've got a way with words too. 'Til tomorrow! @BlueJays #ComeTOgether #GoJaysGo



2:45 PM - 21 Oct 2015

1,647 Retweets 1,435 Likes 🛛 🚱 💿 🦣 🧔 🛞 🤹 🥋

#### Shout outs to the home team





#### Sharing special collections & local history



torontolibrary • Following Toronto Skydome

torontolibrary Still hangin' tough! Twer seven years ago, New Kids on the Block sold out the SkyDome (now the Rogers Centre). Maybe you were there? The grc – all five members – returns tonight for first of two concerts at the Air Canada Centre. 
Toronto Star Photo Archive #VintageToronto #Toronto #TorontoLibrary #TorontoStar #NewKidsOnTheBlock #SkyDome #thankful4tor

craftygrrrl I was there with my sister & (who was exceptionally patient with all t screaming girls!)

missladyniobe 💐

rmhopwood @katie\_hop & @bethfhopwood

serafina2010 SkyDome Forever!

zarenac Cc: @ioannawenz @karoism



126 likes

Add a comment...



Toronto Public Library @torontolibrary

Follow

Snow means its time to go sledding, this early 20th century photograph shows the Riverdale Park toboggan run: ow.ly/RaCs30hoEye #PhotoFriday



#### Employee engagement



#### torontolibrary

Follow

torontolibrary Due to popular demand, we're now loaning out librarians to help you with your everyday tasks. Be it car repair, help planning a dinner party or a bedtime story after a tough day, we're here to help. Librarians are often cited as the most helpful professionals, and the Borrow a Librarian program extends our reach beyond library branches. Check out the link in our bio for more! #BookALibrarian #YourFriendlyNeighbourhoodLibrarian #Libraries #LibraryLove #TorontoLibrary chloe\_tejata

withonel75 @paulyneinto lol!

johnprichmond A few librarians on loan to Queen's Park might help. #PublicService #WeOwnIt

jpease89 @johnprichmond @@@ paulyneinto @withonel75 @@@@@@

 $\bigcirc O$ 

290 likes

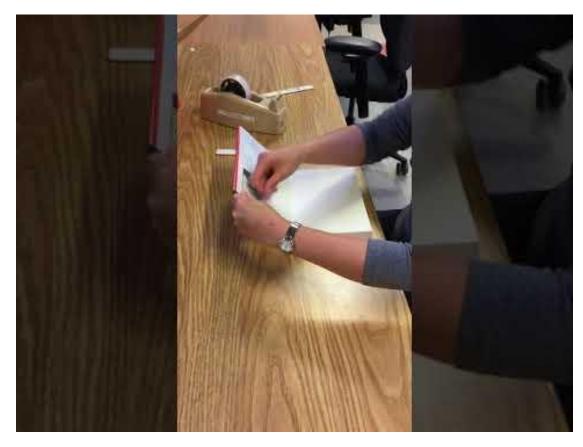
Log in to like or comment.

•••

#### Influencers



### Behind the scenes



## Content & marketing strategy

- Reactive content

### Fake news guide





Our response to fake news - how to spot it, find reliable information and guide others: ow.ly/SkT8309Krxz



By an arrival this morning, in sixteen in the environs of his head-quarters, Cartama, ity a copy of the following Bulletin, issued at Salamanci on the day after the battle :

flays from Halifax; we have been oblig- &c." ingly favored with a Halifax paper of the " The Serapis, store-ship, arrived yesterday from 7th September, containing the following Malta, and last from Mahon, in ten days. The expeimportant and glorious news. regiments are ordered out to this country.

they would land. HALIFAX, SEPT. 7.

tail of the line, and several frigates, under the sion.

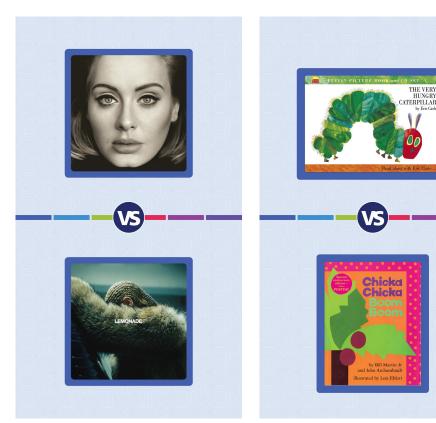
FIELD OF RATTLE, NEAR SALAMANCA; GIBRALTAR, JULY 19.

JULY 23, 1812. 14 The French army under Marmont was completely

dition sailed from thence for Catalonin on the 6th of this defeated yesterday by that of the Allies under General month. It amounted to about 16,000 men, and they Lord Wellington, Duke of Ciudad Rodrigo, in the fields CT We hear through another channel, that some were to be joined by rear admiral Hallowell, and five of Salamanca, on the left of the Tormes, near the Arrapide still of the line, off Tarragoun, where it was supposed after seven hours continual fighting, during which the Allies displayed prodigies of valour,

" Aimost the whole of the French troops have march. " The enemy was dislodged from all his ad-Arrived this morning, H. M. S. Junon, Capt. ed from this neighbourhoed towards Seville, to join vautageous positions, and lost all the Artillery Sanders, from Portsmouth-A Squadron of five Soult, who intends marching to attack gen. Hill's divi- which he had posted on them. His loss in killed, wounded and taken prisoners, cannot be less than is Lottors for

#### 2017 year-end collections campaign





THE VER

```
Toronto Public Library @ created a poll.
December 11, 2017 at 1:31pm · 🚱
```

Like Page

\*\*\*

Which non-fiction book do you think was more popular? A memoir about life and death, or a book that helps you to get rid of your surplus stuff? Stay tuned. On Wednesday, we'll announce our most circulated items of 2017. #TPLLoves

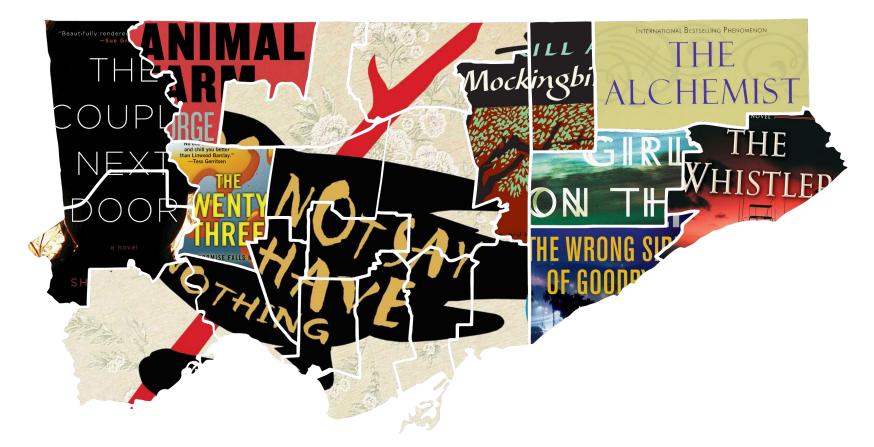


This poll has ended.

2,627 people reached

43 Votes

#### The most-read books across Toronto, 2017



#### Which platform & why?

#### Facebook

A place to spend time

Storytelling

To be informed and entertained

Connect with friends

#### Twitter

A place for quick information To be kept up-to-date Quick and frequent exchanges Real-time engagement

Connect with friends and strangers

#### Instagram

To watch, to discover, to browse For entertainment and inspiration Largest population of younger users



# Crisis management

#### Emergency & exception communications

Online and social media key to prompt communications of service interruptions

Designated staff, protocol, and guidelines to manage communications





Follow

The Toronto Reference Library was evacuated due to an emergency and will remain closed for the rest of this evening.

4:15 PM - 25 Nov 2014



TorontoPublicLibrary @torontolibrary Follow ~

16 library branches don't have Internet or wifi access due to ongoing network issues. Sorry for inconvenience. More: ow.ly/IOZEX

8:50 AM - 10 Feb 2015

### Guiding principles & standards

Accurate information should be distributed quickly and updated regularly.

Public expect immediate access to accurate information. Honesty and speed in communication are critical.

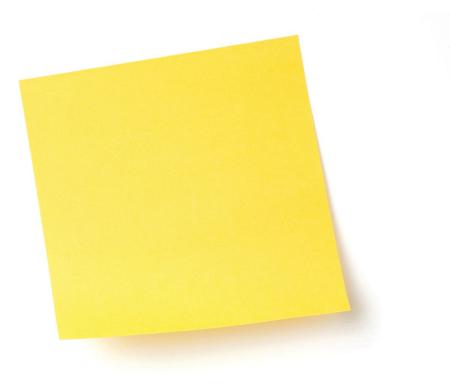
Always speak with accuracy about the facts we have and avoid speculation about details we do not know.

Use multiple channels to reach as many audiences as possible with accurate, timely information.

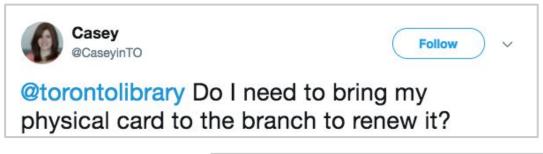
Be open, accountable and accessible to all audiences, while being mindful of legal and privacy concerns.

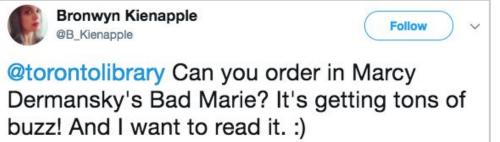
# Customer experience

### Background



#### Common questions & comments







Toronto public library's wifi is soooo bad 😓

Follow

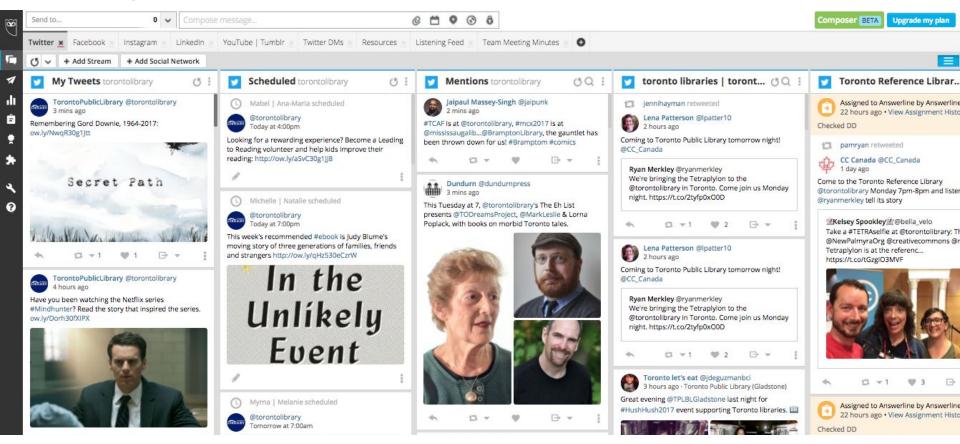
V



Social media scheduling



#### Management dashboard



### Conversation history feature



5



Replied to by Answerline 6 hours ago

"Hello - When the branch opens on Tuesday, anything in the bookdrop will be checked in by staff back-dated to the last day the branch was open (Saturday). There should be no library fine for the book if it was due Saturday."

#### by tha creek @bythacreek 13 hours ago

@torontolibrary I returned a book due on Saturday 1/2 hr past closing time (thru dropbox), it's Tuesday and still shows up online as overdue. Am I responsible for overdue fines even if the specific library isn't open till Tuesday?

[#]

### Assign feature



| 0      | Assigned to Ansi<br>5 hours ago • Vie       | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |   |        |
|--------|---|---------------------------------------|---|--------|
|        | swerline, please foll<br>n knows what to ex |                                       | the second se |        |
|        | n reply to <mark>torontol</mark> il         | brary                                 |   |        |
| ١,     | Joyce Grant @Jo<br>4 days ago               | GCanada                               |   |        |
| Are re | eturn boxes ope                             | n, so we ca                           | an bring back l   | books? |
| -      | *   | Ŷ                                     | [ <sup>=</sup> +] ▼   |        |
| 📕 Sh   | ow Conversation                             |                                       |   |        |

#### Assign feature

# To do:

Assigned to Answerline by Answerline 20 hours ago • View Assignment History Checked to here. JC



Michael Liew @MrMichaelLiew 20 hours ago · Toronto Reference Library

So nice to hear @shawnmicallef speak again. I would listen to more audiobooks if he narrated them. Here he is talking about "Frontier City" at @torontolibrary tonight. #topoli



### Resolving customer issues





#Toronto #Musician friends beware of taking gigs for @torontolibrary I did 1 in July w/ promise of pay in 4 weeks. 9 weeks later still no \$.





#### LG @gravedrummer · 19h

#Toronto #Musician friends beware of taking gigs for @torontolibrary I did 1 in July w/ promise of pay in 4 weeks. 9 weeks later still no \$.

45 43 0.0 2 000



TorontoPublicLibrary @torontolibrary · 16h @gravedrummer Please contact the branch where you performed to reconcile this situation.

4 23



LG @gravedrummer - 15h

You think I haven't already? Been trying that since August @torontolibrary But that is about the quality of response I expected #publicmoney

000





TorontoPublicLibrary @torontolibrary · 2h @gravedrummer Have you contacted a manager? Search for your local Library Service Manager. Hopefully s/he can help: torontopubliclibrary.ca/contact/manage...

....

43 -



4

4

#### LG @gravedrummer · 2h

Of course! 5 people have been involved in a series of emails for weeks @torontolibrary I have been asked to provide the same info 3 times

23



TorontoPublicLibrary @torontolibrary · 28m

@gravedrummer Apologies: we didn't know which branch it was, nor any history of communication you've had in the past. (1/4) ....

....

23

TorontoPublicLibrary @torontolibrary 28m LIBRARY

@gravedrummer I suggested a manager as a way to escallate the situation, if you hadn't already. (2/4) ....

43





#### Thanks for your efforts and help @torontolibrary. Payment received.

Follow

1

7:31 AM - 30 Sep 2016





#### Serving TPL customers on social media

- Feeds are monitored M-F 9am-8:30 pm, Sa 9am-5 pm
- Respond within 24 hours
- If a proper reply will take longer, comments/questions are acknowledged and followed up with ASAP
- Responses are concise, professional, but conversational in tone with an eye on spelling and punctuation, and link to a TPL webpage
- Escalate to a manager or consult staff service expert, as appropriate
- Resolve situation via direct message if necessary
- Some situations must be resolved via email or phone
- Do not get into fights or involved in political conversations
- Keep in mind that responses are public. If unsure how to respond, get a second opinion

#### Tips and considerations

- Social media is now a standard customer service point
- Schedule times to monitor feeds and post content
- Set service expectations upfront in your bio
- Use a social media management dashboard
- Don't forget to check direct messages
- Establish internal service experts to help respond
- Prepare answers to commonly asked questions
- What is your library's voice (personality) and tone?
- Do you want to sign off on responses?

#### Share the love



alla

100302.

man

# Reddit

#### Reddit 101

- Popular social "news" website
- Younger users (18-29)
- 2:1 males vs. females
- 100,000+ Toronto members (30% growth rate in 2 years)
- Open, diverse, engaged community & looking for authentic voices





#### Measuring success

260 comments, at least 100 questions

28% increase in visits to the Toronto Reddit site (113,000 pageviews)



Builds TPL brand

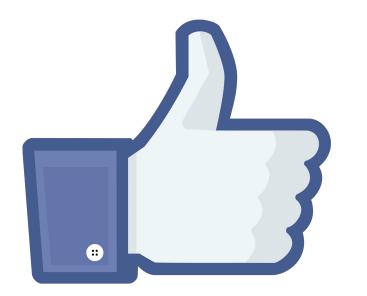


Goodwill to communities

|   | ١ | I                       | 1 |   |
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Collaboration, risk taking & innovation

### **Cross-platform exchanges**





Allana Mayer @allanaaaaaa Jul 14 I like the idea of a public library doing an AMA; everyone in libs should take a gander



Nicole Hoye @iheartmuseums · Jul 17 Oh gosh @torontolibrary did an AMA! They're the best. reddit.com/r/toronto/comm... And I also discovered they have a VINYL LP COLLECTION WAT



Alan Harnum @waharnum · Jul 14 A bravo to the @torontolibrary staff on this AMA. This is the kind of public comms the library should do more of.



Brantford Library @BtfdLibrary · Jul 14 #Librarian love answering questions. Ask our #friends @torontolibrary anything. #AMA

#### Curated content & community participation

System-wide TPL programming initiatives, services Artists in the Library, Open Data Hackathon

Digital Archive images relating to Toronto CNE, Labour Day, Hanlan's Point

eLearning and digital content Lynda.com, Criterion, Safari

Blog content on various subjects TIFF, Snapshot in History

Quirky/fun content Giant map at TRL

Comments on relevant topics NFB Documentary in Yorkville, title suggestions

#### Curated content examples



Picture Aerial View of Downtown Toronto 1930, looking north from Front Street up yonge and Bay Submitted 20 days ago by TPL\_on\_Reddit - Official Toronto Public Library Account 3 comments share



#### Curated content examples



GIANT map of Canada on display today at the Toronto Reference Library Inteddit Submitted 6 days ago by TPL\_on\_Reddit - Official Toronto Public Library Account 80 comments share



### What exactly do you mean by TPL's quirky voice on Reddit?

- [-] AnalShits Humber Valley Village 57 points 1 year ago
   I'm going to take a huge shit on Hamilton.
   permalink embed save
- [-] TPL\_on\_Reddit S 185 points 1 year ago\*
- Oh my,

Can we suggest:

• Beat your irritable bowel syndrome in 7 simple steps

or

- Coping with bowel and bladder problems
   permalink embed save parent
- [-] lancaric Little Portugal 31 points 1 year ago
- You're wonderful. permalink embed save parent
- ▲ [-] xinit Church and Wellesley 18 points 1 year ago
- Best library account ever.

permalink embed save parent

- [-] xMWHOx 13 points 1 year ago
- Love the reddit presence!

permalink embed save parent

[-] TPL\_on\_Reddit S • 30 points 1 year ago
 We're very happy to be part of r/Toronto.

#### Curated content examples



#### Remembering the T. Eaton Company on August 20

submitted 1 month ago by TPL\_on\_Reddit to /r/toronto 1 comment share

#### Local History & Genealogy

#### « Previous | Main | Next »

Remembering the T. Eaton Company on August 20: Snapshots in History

August 20, 2016 | John P. | Comments (2)

f 💟



Timothy Eaton and his son John Craig Eaton, Eaton's department store, Toronto, Canada, 1899.



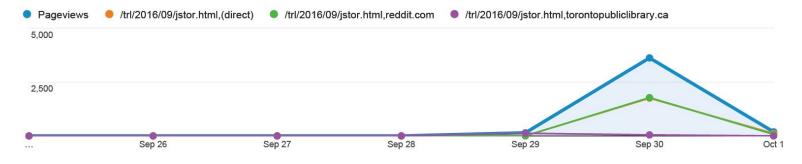
### Maps, Maps, Maps: the Art of Cartography submitted 1 month ago by TPL\_on\_Reddit to /r/toronto

2 comments share



Toronto in Film with a bow to TIFF torontopubliclibrary.typep Submitted 13 days ago by TPL\_on\_Reddit - Official Toronto Public Library 5 comments share

#### Curated content examples



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|                            |                         | 3,951<br>% of Total:<br>59.76%<br>(6,611) | 3,813<br>% of Total:<br>61.04%<br>(6,247) | 00:03:04<br>Avg for View:<br>00:03:04<br>(-0.06%) | 3,809<br>% of Total:<br>61.90%<br>(6,153) | 96.38%<br>Avg for View:<br>94.54%<br>(1.94%) | 95.95%<br>Avg for View:<br>93.07%<br>(3.09%) | \$0.00<br>% of Total:<br>0.00%<br>(\$0.00) |
| 1. /trl/2016/09/jstor.html | (direct)                | <b>1,869</b><br>(47.30%)                  | <b>1,805</b><br>(47.34%)                  | 00:02:30  | <b>1,805</b><br>(47.39%)                  | 96.79%                                       | 96.47%                                       | <b>\$0.00</b><br>(0.00%)                   |
| 2. /trl/2016/09/jstor.html | reddit.com              | <b>1,847</b><br>(46.75%)                  | <b>1,799</b><br>(47.18%)                  | 00:03:39  | <b>1,799</b><br>(47.23%)                  | 97.44%                                       | 97.29%                                       | <b>\$0.00</b><br>(0.00%)                   |
| 3. /trl/2016/09/jstor.html | torontopubliclibrary.ca | 169<br>(4.28%)                            | 150<br>(3.93%)                            | 00:02:35  | 146<br>(3.83%)                            | 79.45%                                       | 78.70%                                       | \$0.00<br>(0.00%)                          |
| 4. /trl/2016/09/jstor.html | t.co                    | 15<br>(0.38%)                             | 14<br>(0.37%)                             | 00:10:54  | 14<br>(0.37%)                             | 92.86%                                       | 93.33%                                       | <b>\$0.00</b><br>(0.00%)                   |

#### Thematic boards

- 1932 vintage photo Maple Leaf Gardens (home opener game) Nov 12, 1931 was opening of the arena (i.redd.it)
- 1.1k submitted 2 months ago by TPL\_on\_Reddit to r/hockey
- 87 comments share save hide delete nsfw spoiler crosspost



### Reddit in your community



| Community | Users  |  |  |
|-----------|--------|--|--|
| Toronto   | 98,000 |  |  |
| Kitchener | 4,688  |  |  |
| Waterloo  | 6,807  |  |  |
| UWaterloo | 17,165 |  |  |
| Hamilton  | 9,523  |  |  |
| Windsor   | 2,408  |  |  |
| Barrie    | 1,606  |  |  |
| Guelph    | 3,408  |  |  |

#### Other communities

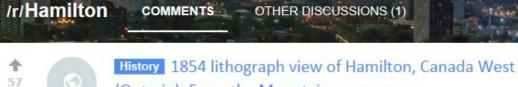


1869 William Notman photo - Ottawa River, view from Barrack Hill. Ottawa, Ont.

4

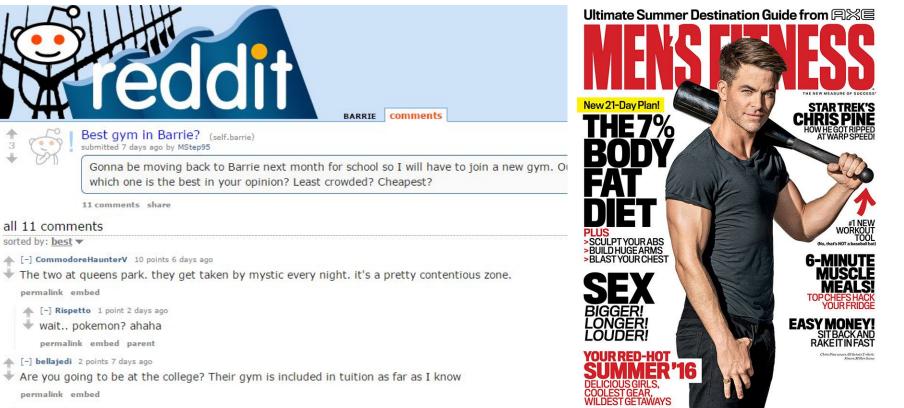
- 28 submitted 15 days ago by TPL\_on\_Reddit
- 🖤 1 comment share save hide report





(Ontario), From the Mountain. torontopubliclibrary.ca Submitted 1 year ago by TPL\_on\_Reddit 15 comments share save hide report

### Reddit in your community



3

## Measurement & value

#### Our six strategic priorities

- Advancing our digital platforms
- Breaking down barriers to access and driving inclusion
- Expanding access to technology and training
- Establishing TPL as Toronto's centre for lifelong and self-directed learning
- Creating community connections through cultural experiences
- Transforming for 21st century service excellence.

#### Strategic priorities & social media integration

Advancing our digital platforms Integral part of our omni-channel service delivery strategy

Breaking down barriers to access and driving inclusion To educate and raise awareness of services at the customer's point of need

Creating community connections through cultural experiences Connects neighbourhoods and communities, offering opportunities for partnerships, civic engagement and resident participation

Facilitates new ways for Torontonians to share their love of reading

Transforming for 21st century service excellence Leveraging business intelligence to deliver great customer service experiences

Providing staff with tools and resources to deliver future-focused service

#### Measurable outcomes

Reach Impressions, subscribers, followers

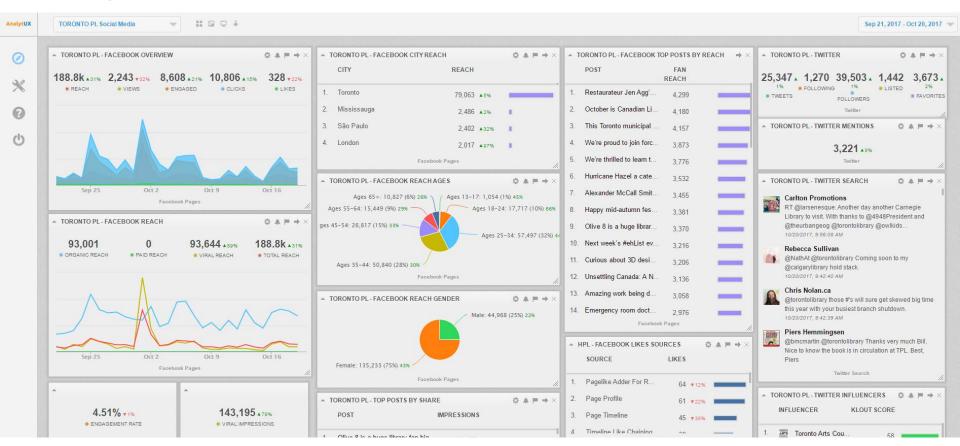
Engagement Likes, shares, upvotes, comments, post clicks, mentions, video views

Conversion Holds placed, website referrals, information requests, media stories

#### Tools

Google Analytics, Hootsuite, Facebook Insights, Twitter Analytics, AnalytUX

#### Analytics dashboard



### Evaluating new platforms

#### Request form for new accounts and platforms

- Outline objectives
- Target audience
- Staff roles and responsibilities
- Customer engagement strategy
- Editorial calendar
- Measurement
- Promotional opportunities

#### Evaluation after six months



Main takeaways

Create and maintain an editorial calendar Organize and prioritize content

Seek additional help

From staff and your community (brainstorm and crowdsource)

Get to know your audience Read and respond to their comments and posts

Measure your efforts Align activities with your strategic plan and communicate the value of online community engagement

Be fearless Take calculated risks, experiment with content and new platforms

# Questions?

Mabel Ho | @mabel\_ho

Michelle Leung | @mishiechau

Melanie Boatswain-Watson | @MelanieBDub

Bill Vrantsidis | bvrantsidis@torontopubliclibrary.ca



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